



Information for Distributors

April 2023 - V1

LIMITED - EXTERNAL



**EVOLUTION
LOANS**

This document is intended to help Evolution Loans' approved distributors support consumers in making an informed product selection when choosing a vehicle. The document is being provided to you to fulfil our responsibilities under PRIN 2A.4.15R and PRIN 2A.3.12 R (2).

It is designed to support you to comply with your responsibilities under PRIN 2A.3.16 R and PRIN 2A.4.16R.

Please note that you are ultimately responsible for meeting your obligations under 'The Consumer Duty'.



This information is intended for intermediary use only and should not be provided to consumers.

We have assessed that:

- Our Hire Purchase product meets the needs, characteristics, and objectives of consumers in the identified target market.
- The intended distribution strategy remains appropriate for the target market.
- The product provides fair value to consumers in the target market (i.e. the total benefits are proportionate to total costs).

This assessment does not include any fees, charges or other costs you require the consumer to pay to you for any products and services you provide, that are separate or in addition to the product and services we provide. You are responsible under the Consumer Duty for assessing these products and services. If you believe that the consumer is not receiving fair value in respect of these products and services, you must inform us.

Name of firm	Evolution Loans Ltd
Product name	Hire Purchase
Date	30/04/2023
Reviewed on:	N/A

PRODUCT INFORMATION	
Product Characteristics	<ul style="list-style-type: none"> • Loan secured against a vehicle and the consumer will own the vehicle once all payments are made. • Equal payments followed by a final payment including an Option to Purchase fee. • Legal right to make partial payments, partial settlements and settle early. • Legal right to withdraw. • Term length from 12 – 60 months (asset dependent) • The interest is fixed throughout the term. • There are no mileage restrictions. • Terms and conditions of this standard regulated product are set out clearly under the Consumer Credit Act
Product Suitability	<p>This product is suitable for consumers who wish to purchase a vehicle.</p> <p>It is not suitable for consumers; seeking a revolving or multiple-draw down facility, consumers who require a long period for payment deferral, consumers looking to reduce monthly payments through deferral of a balloon payment or consumers who are unable to meet the terms of the agreement.</p>
Product Risks	<p>Late or missed payments or a change in consumer circumstances can have an adverse impact on the consumer, including increasing the overall cost/duration of borrowing and negatively impacting their report at CRAs, which may make accessing other credit more difficult/expensive for them in future.</p>

TARGET MARKET INFORMATION	
Target Market	<p>The target market is broad and is focused on individuals that want to purchase a vehicle, who will be able to afford to make the repayments sustainably and who won't be harmed by the product. This includes:</p> <ul style="list-style-type: none"> • UK residents who are employed or with another source of regular income. • Individuals must be a minimum age of 18 with a current bank/building society account. • Limited Companies, Public Limited Companies, Charities and Partnerships.
Shared characteristics	N/A
Vulnerable customers	<p>Characteristics of vulnerability that have been considered, but are not limited to, are, low income, low financial resilience, high Cost of living pressures, lower levels of financial literacy, more susceptible to financial-related stress and anxiety. These characteristics have been taken into account in our distribution strategy and we also offer additional tailored support to all consumers when required, sign posting consumers for additional support and due diligence calls for consumers with a higher perceived risk.</p>

DISTRIBUTION STRATEGY INFORMATION	
Distribution Strategy	The product is distributed via Evolution Funding Ltd, by a range of showroom and online brokers and directly to consumers via price comparison websites, brand partnerships or our My Car Credit (MCC) brand.
Prohibited sales	The product is not suitable for consumers who are; under 18 years old, non-UK residents, no income individuals.
Prohibited distribution methods/processes	Only to be distributed by Evolution Funding Ltd.

APPROPRIATENESS: CONDUCT RISK AND FAIR VALUE	
Conflicts of Interest	N/A
Provider assessment of Fair Value	Evolution Loans are satisfied that the product offered is delivered to the intended target market and meets the needs and characteristics of the market. All relevant aspects of vulnerability have been addressed in delivering this product. In line with our internal fair value assessment, the product is deemed as fair value.

MISCELLANEOUS INFORMATION	
Requirements of distributors	All requirements are as per Evolution Fundings Credit Broking Service information.
Monitoring and review	If at any point we become aware of an underlying issue (through data and monitoring, distribution channels or interactions with consumers) these are addressed to mitigate any risk to the consumer.
Escalation	Escalation should be directed to your Evolution Funding Account Manager
Contact point/further questions	All requests should be raised through Evolution Funding.

Evolution Loans customers are administered and processed by Evolution Funding.

Evolution Loans Ltd are authorised and regulated by the Financial Conduct Authority. Our FRN number is 661541. We are a lender not a broker. Finance subject to status. Terms and Conditions apply. A guarantee may be required. Over 18's only. PLEASE ENSURE YOU CAN AFFORD THE REPAYMENTS FOR THE DURATION OF A LOAN BEFORE ENTERING INTO A CREDIT AGREEMENT. You must decide whether the finance product is right for you. Rates are risk based and the supplier cannot change this rate. Evolution Funding will pay a commission to the introducing supplier or partner, however, the amount of commission that they pay does not have an effect on the amount that you pay under your credit agreement. They run a number of different commission models depending on the arrangements that they have agreed with their supplying introducers. The commission paid is either a fixed fee or a percentage of the amount you borrow, which means the payment may vary depending on the amount you borrow and the term the loan is borrowed over. This may also mean that the more you borrow the more the introducer is paid. Evolution Funding will explain the key features of those products to you (unless your supplier provides this). Prices, offers and information correct at time of publishing.

Evolution Loans Ltd is registered in England and Wales under registered number 06803955 whose registered office address is at Thompson Close, Chesterfield, S41 9AZ. VAT Reg. Number: GB 192129408